Income Tax Audit Nominations

[Discussion Draft v 1.5 2-26-13]

Goals for the audit nominating process:

- 1. Maximize the MTC's unique join audit expertise
- 2. Use the MTC's audit resources, both people and budget, to maximum benefit for the states
- 3. Choose audit candidates that have significant common audit issues that affect multiple states
- 4. Maximize the return on the investment of audit resources

The following criteria should be considered when nominating audit candidates for MTC joint income tax audits:

- 1. Consolidated federal income per line 28 should exceed \$250,000,000
- 2. Taxpayer has substantial business activities in a number of states so that the apportionment factors are more than de minimis in most states where the taxpayer files returns
- 3. There would be a good chance nexus may be established in states where taxpayer is not filing
- 4. Proper combined reporting is an issue where states require it
- 5. The taxpayer reports large intercompany transactions
- 6. Apportionment factors fluctuate from year to year
- 7. A significant questionable non-business position is taken by taxpayer
- 8. The business is a large and fast growing company, and likely has insufficient compliance capabilities
- A taxpayer who has undergone a major reorganization or recent major acquisitions or dispositions
- 10. A taxpayer that has a captive REIT or special purpose entities (example: LLCs)
- 11. A taxpayer in certain service oriented industries that have produced significant past audit results (for example: financial, telecommunications, entertainment)

Obviously no company will meet all of the above criteria. However, nominated companies should meet criteria #1 and #2 in all cases, unless an explanation is provided why an exception should be made, and at least one of the other criteria listed above.

Step 1

INCOME TAX NOMINATION

The MTC Joint Audit Program needs to add candidates to the income tax audit inventory. Please submit up to two (2) nominations no later than[date] In addition to checking the pplicable boxes below, you must describe the reasons for each nomination or it will not be include in the inventory ballot. Please note that you are not required to make a nomination at this time. You may submit a nomination at any time, but if it is received after the deadline above it will be included in the next audit nomination process.
The nominations received by the due date will be submitted to the states together with a list of the udits that are currently in our inventory that have <u>not</u> been started. The vote results will be iscussed with the Audit Committee at its meeting on <u>[date]</u> .
tate
Sompany
EIN
Description of company business (to help put the specific information into context)
Check all boxes that apply.
*Consolidated federal income line 28 exceeds \$250,000,000.
*Company has significant business activities in a number of MTC states.
**Company is a non-filer in our state but has potential for nexus.
**Proper combined reporting is an issue in our state.
**Company reports large intercompany transactions.
**Company's apportionment factors fluctuate from year to year.
**Questionable non-business position taken by company.
**Company has undergone a major reorganization or recent major acquisition or
disposition.
**This is a fast growing company.
**Company has a captive REIT or special purpose entities.
Company is in certain industries where audit results were productive (financials,
telecommunications, entertainment).
**Other, please specify

Comments

Note: This form will be distributed to all states along with the ballots for income tax inventory votes.

 $[\]star$ REQUIRED, unless it is explained in the Comments section below why the company should be nominated without meeting one of these criteria.

^{**} For each of these criteria, describe facts that support your conclusion in the Comments section.

Income Tax Nomination Ballot

To: State of
The states have submitted the nominations listed below for the current nomination cycle. This list includes any companies in our current income tax inventory for which the audit has <u>not</u> been started. For each company, the reasons for the nomination are indicated on the <u>attached sheets</u> . Please return your ballot no later than[date]
Taxpayer name:
Audit Director's comments:
Vote: 1- This taxpayer is a <u>Priority Audit</u> for our state
Vote: 2- Our state <u>would participate</u> in an audit of this company
Vote: 3- Our state would not likely participate in an audit of this company
This taxpayer IS IS NOT filing in our state
We believe this taxpayer may have nexus in our state because
Taxpayer name:
Audit Director's comments:
Vote: 1- This taxpayer is a <u>Priority Audit</u> for our state
Vote: 2- Our state <u>would participate</u> in an audit of this company
Vote: 3- Our state <u>would not</u> likely participate in an audit of this company
This taxpayer IS IS NOT filing in our state
We believe this taxpayer may have nexus in our state because