



MULTISTATE TAX COMMISSION

444 North Capitol St., NW
Suite 425
Washington, DC 20001-1538
Telephone: 202.650.0300

www.mtc.gov

National Nexus Program (NNP) Director's Report for 1st Q, FY 2023 November 16, 2022

Multistate Voluntary Disclosure Program (MVDP)

The Nexus Program results for 1st Quarter, FY 2023 (July 1, 2022 through September 30, 2022) are provided below.

- Nexus states' collections: \$4,847,117 (FY 2022: \$28,337,506)
- Nexus states' executed agreements: 88 (FY 2022: 493)
- Nexus states' average contract value: \$55,081 (FY 2022: \$57,480)

The above amounts include checks received by the Commission or amounts paid by the taxpayer directly to the states and reported to the Commission. Interest on back tax paid and the value of a new taxpayer are not included. The Commission received applications from 192 taxpayers in calendar year 2021. So far this calendar year 2022 (as of October 31, 2022), 136 taxpayers have applied. Most of the applications continue to be based on sales tax economic nexus.

Membership

There are currently thirty-nine participating states (including the District of Columbia) in the NNP. Commission staff continues to reach out to non-member states.

Outreach

During FY 2023 to date, Richard participated in the following outreach event:

co-panelist at Paul J. Hartman SALT Forum in Nashville, TN on October 21, 2022 with Joe Garrett and Zachary Atkins in a session entitled: "Market Sourcing and Factor Presence Nexus Trends."

Richard will be participating on December 7, 2022 in the Illinois CPA Society virtual conference on "Advanced Topics on Flow-Through Taxation" in a panel with Ralph Nach entitled "Pass-Through Entity Taxes" and in a roundtable discussion panel along with Matthew Vertin, Sharif Ford, Jim Eisenmenger, Danny Torello, Jon Sniegowski and Elizabeth Herbst.

Richard will be participating in the NYU SALT Institute in New York City on December 12, 2022 as a panelist along with Michele Borens and Matt Hedstrom in a presentation entitled "Super-marketplace sales tax issues."

Staff continues to urge states to put a link to the NNP on their voluntary disclosure web pages.

Nexus School

Nexus School was held in Salem, Oregon on October 6-7, 2022. Please let a member of the Commission staff know if your state would like to host a Nexus School.

Amnesties

The NNP posts on its web page a list of upcoming and current state tax amnesties. Please inform NNP staff if you would like the Commission to post your state's amnesty.

Staffing

The Nexus Program presently has four permanent full-time staff members: Richard Cram, Director, Diane Simon-Queen, Voluntary Disclosure Program Manager, Michelle Lewis, Paralegal, and James Lee, Program Specialist.

Richard Cram, Director, National Nexus Program