Financial Statements and Report of Independent Certified Public Accountants



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#### Report of Independent Certified Public Accountants

To the Executive Committee of Multistate Tax Commission

We have audited the accompanying financial statements of Multistate Tax Commission, which comprise the balance sheets as of June 30, 2013 and 2012, and the related statements of revenue and expenses and changes in fund balance and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Multistate Tax Commission as of June 30, 2013 and 2012, and the changes in its fund balances and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Lenton Shafer Warfield: Danett

October 8, 2013

# MULTISTATE TAX COMMISSION Balance Sheets

June 30,

# **ASSETS**

		2013		2012
Current Assets				
Cash and cash equivalents	\$	916,354	\$	1,574,744
Accounts receivable			٠	
Schools		8,135		47,120
Fees		-		225,000
Accrued interest		23,697		23,171
Prepaid expenses		34,995		71,300
Total Current Assets		983,181		1,941,335
		. *		
Property and Equipment - at Cost	•			
Office furniture and equipment		625,025		709,622
Leasehold improvements	<b>x</b>	236,147		236,147
Less: accumulated depreciation and amortization		(679,437)		(680,353)
Property and Equipment - Net		181,735		265,416
Other Assets				
Investments		4,410,660		3,851,745
Expense account advances		8,400		7,600
Deposits		6,165		6,165
Total Other Assets	٠.	4,425,225		3,865,510
TOTAL ASSETS	<u>\$</u>	5,590,141	\$	6,072,261

## LIABILITIES

	2013		2012
Current Liabilities			
Accounts payable	\$ 17,714	\$	58,607
Accrued salaries and vacation pay	389,399		352,225
Unearned membership, program and			
registration fees	 193,396		470,275
Total Current Liabilities	 600,509		881,107
TOTAL LIABILITIES	600,509		881,107
TOTAL LIADILITIES	 000,505	_	001,107
Commitments and Contingencies - Note 3			
Fund Balances	2 210 504		0.455.000
Unappropriated	3,218,704		3,457,302
Appropriated	587,421		609,087
Restricted	 1,183,507		1,124,765
Total Fund Balances	 4,989,632		5,191,154
TOTAL LIABILITIES AND FUND BALANCES	\$ 5,590,141	\$	6,072,261

# Statements of Revenue and Expenses and Changes in Fund Balance

# Unappropriated Funds For the Years Ended June 30,

		2013	2012
Revenue - Unappropriated and Appropriated			
Assessments	\$	5,641,741	\$ 6,055,821
Interest and dividends		175,806	155,062
Realized gain (loss) on investments		(18,288)	18,946
Unrealized gain (loss) on investments		(69,354)	(4,326)
Other income			:
Training fees		215,570	166,634
Miscellaneous		16,922	17,202
Total Revenue		5,962,397	 6,409,339
Expenses - Unappropriated and Appropriated			
Accounting		15,356	14,978
Bonds and insurance		16,355	16,371
Conferences and training schools		133,203	85,902
Depreciation and amortization		91,628	93,637
Bond amortization		67,665	74,483
Employee benefits		964,301	892,064
Miscellaneous		18,594	18,384
Consumable supplies		40,535	55,394
Postage		23,015	21,511
Printing and duplicating		20,274	17,455
Professional services		234,535	238,279
Publications and electronic resources		29,492	26,906
Recruitment		2,385	419
Rent		230,476	240,591
Repairs and maintenance		19,256	20,679
Retirement plan		434,060	405,056
Salaries		3,610,640	3,323,609
Software licenses		5,474	3,031
Staff training		9,657	13,147
Subscriptions, publications, dues		44,945	46,203
Unified communications		44,715	56,212
Travel		283,499	238,316
Allocation of administrative expenses		(117,399)	 (123,519)
Total Expenses	\$.	6,222,661	\$ 5,779,108

(continued)

# Statements of Revenue and Expenses and Changes in Fund Balance Unappropriated Funds For the Years Ended June 30,

	2013	2012
Excess of Revenue Over (Under) Expenses	\$ (260,264)	\$ 630,231
Transfer (to) from Appropriated Fund Balance Transfer from Restricted Fund Balance	21,666	39,889
Total Amount Transferred	21,666	39,889
FUND BALANCE - Unappropriated - Beginning of Year	3,457,302	2,787,182
FUND BALANCE - Unappropriated - End of Year	\$ 3,218,704	\$ 3,457,302

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# Statements of Changes in Fund Balance Appropriated Funds

			eral Tax ormation
	ate Tax mpliance	deralism At Risk	Sharing itiative
Fund Balance - June 30, 2011	\$ 23,918	\$ 25,146	\$ 86,556
Transfer to Unappropriated			
Fund Balance	 (23,918)	 (25,146)	(52,390)
Net Amount Transferred (To)	·		
From Unappropriated Fund Balance	 (23,918)	(25,146)	 (52,390)
Fund Balance - June 30, 2012	\$ _	\$ 	34,166
Transfer (to) from Unappropriated Fund Balance			(34,166)
Net Amount Transferred (To) From Unappropriated Fund Balance			(34,166)
Fund Balance - June 30, 2013			\$ <u>-</u>

	Enterprise		Membership	
Equipment	Automation	Nexus	Development	Total
Reserve	Project	Activities	and Relations	
\$ 6,706	\$ 387,795	\$ 90,000	\$ 28,855	\$ 648,976
12,500	167,920	(90,000)	(28,855)	(39,889)
12,500	167,920	(90,000)	(28,855)	(39,889)
19,206	555,715	\$	<u>\$</u>	609,087
12,500	<del></del>			(21,666)
12,500	· -			(21,666)
\$ 31,706	\$ 555,715			\$ 587,421

# Statements of Changes in Fund Balance

# **Restricted Funds**

			Nexus		
	4F	R Project	Program		Total
Fund Balance - June 30, 2011	\$	42,694	\$ 1,011,574	\$	1,054,268
Revenue		-	761,346		761,346
Expenses			 690,849	_	690,849
Excess of Revenue Over Expenses			 70,497		70,497
Fund Balance - June 30, 2012		42,694	1,082,071		1,124,765
Revenue		-	758,799		758,799
Expenses	<u></u>	· -	 700,057		700,057
Excess of Revenue Over Expenses			 58,742	_	58,742
Transfer to Unappropriated Fund Balance		<u>-</u>	· <u>-</u>		<u>-</u>
Fund Balance - June 30, 2013	\$	42,694	\$ 1,140,813	<u>\$</u>	1,183,507

# **Statements of Cash Flows**

Increase (Decrease) in Cash and Cash Equivalents	
Cash Flows From Operating Activities	
Excess of revenue over (under) expenses \$ (201,522) \$ 700,72	28
Adjustments to reconcile excess of revenue over (under)	
expenses to net cash provided by operating activities	
Depreciation 95,482 97,76	9
Bond amortization 67,665 74,48	3
Loss on disposal of property and equipment 2,761	-
Unrealized loss on investments 69,354 4,32	6
Realized (gain) loss on sale of investments 18,288 (18,94)	6)
Changes in assets and liabilities	
Accounts receivable	
Schools 38,985 (24,42)	(0)
Fees 225,000 (110,10	0)
Prepaid expenses and accrued interest 35,779 (18,38)	7)
Expense account advances (800)	0)
Accounts payable (40,893) 35,25	9
Payroll taxes withheld and accrued - (37,18	9)
Accrued salaries and vacation pay 37,174 (80	8)
Unearned membership, program and registration fees (276,879) 6,61	6
Net Cash Provided by Operating Activities 70,394 708,93	1
Cash Flows From Investing Activities	
Purchase of property and equipment (15,562) (44,59	1)
Proceeds from sale of property and equipment 1,000	-
Purchase of investments (2,176,889) (748,69	3)
Proceeds from sale of investments 1,462,667 439,15	9
Net Cash Used in Investing Activities (728,784) (354,12	<u>5</u> )
Net Increase (Decrease) in Cash and Cash Equivalents (658,390) 354,80	6
Cash and Cash Equivalents - Beginning of Year 1,574,744 1,219,93	8
Cash and Cash Equivalents - End of Year \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	4
Supplemental Disclosures	
Income taxes paid <u>\$ - \$</u>	<u>-</u>
Interest paid \$ \$	-

#### Notes to Financial Statements June 30, 2013 and 2012

#### 1. Summary of Significant Accounting Policies

The Multistate Tax Commission (the Commission) was organized in 1967. It was established by the Multistate Tax Compact, which became effective August 4, 1967. The Commission is an intergovernmental state tax agency working on behalf of states and taxpayers to administer, equitable and efficiently, tax laws that apply to multistate and multinational enterprises.

#### Cash Equivalents

For purposes of the statement of cash flows, the Commission considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. The Commission considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### **Property and Equipment**

Property and equipment are defined as assets with an initial, individual cost of more than \$500 and an estimated useful life of one year or more. All property and equipment is stated at cost and depreciated using straight-line and accelerated methods based upon estimated useful lives as follows: Leasehold Improvements - 5 years and Office Furniture and Equipment - 5 to 7 years.

Expenditures for maintenance and repairs are charged to the appropriate expense accounts as incurred. Expenditures for renewals or betterments which materially extend the useful lives of assets or increase their productivity are capitalized at cost. The costs and related allowances for depreciation of assets retired or otherwise disposed of are eliminated from the accounts. The resulting gains or losses are included in the determination of excess of revenue over expenses.

# Unearned Membership, Program and Registration Fees

Assessments and audit reimbursements are due from the respective states on July 1st of each year (unless other specific arrangements are made with a State) and cover the following twelve-month period. Assessments received prior to July 1st for the following year are unearned and considered deferred income until recognized as revenue in the following year.

#### 1. Summary of Significant Accounting Policies (continued)

#### **Income Taxes**

In the opinion of legal counsel, the Commission is exempt from Federal income taxes as well as from other Federal taxes as an organization of a group of States or as an instrumentality of those States. Therefore, no provision has been made in the financial statements for Federal income taxes.

#### Fair Value

Financial Accounting Standards Board (FASB) Codification Standards defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements and establish a hierarchy for valuation inputs.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are based upon unadjusted quoted prices for identical instruments traded in active markets.
- Level 2 inputs are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

#### 2. Defined Contribution Plan

Effective June 30, 1986, the Commission adopted a defined contribution plan to be funded at a rate of 12.4% of each participating individual's annual salary. To participate in this plan, employees are required to work more than certain pre-determined hourly and monthly levels throughout the plan year. The total expense relating to the defined contribution plan for the years ended June 30, 2013 and 2012 was \$469,129 and \$438,972, respectively.

#### 3. Commitments

The Commission rents its office facilities in Washington, D.C., New York, and Illinois under lease agreements with terms expiring on various dates through January 31, 2020. These leases provide for the following minimum annual base rentals exclusive of utility charges and certain escalation charges:

·	M	inimum
Fiscal Year Ended:	<u>Annı</u>	ial Payment
2014	\$	368,854
2015		364,677
2016		360,904
2017		337,686
2018		342,441

The leases include certain escalation charges based on various factors including utility, operating expense and property tax increases from a base year. Rent expense, exclusive of utility charges and real estate taxes, for the years ended June 30, 2013 and 2012 was \$366,187 and \$383,925, respectively.

#### 4. Appropriated Fund Balances

The Commission's Executive Committee authorized the Enterprise Automation fund in the amount of \$73,000 during the year ended June 30, 1997. An additional \$882,218 has been authorized in subsequent years. The purpose of this fund is to provide support, through professional services, for developing enterprise-wide applications for managing the Commission information resources in a manner that enhances its operations. For the years ended June 30, 2013 and 2012 the Enterprise Automation fund balance was \$555,715.

#### 4. Appropriated Fund Balances (continued)

The Commission's Executive Committee authorized the Nexus Activities fund in the amount of \$80,000 during the year ended June 30, 1997. An additional net amount of \$20,000 has been authorized in subsequent years. The purpose of this fund is to provide support for Commission nexus activities including, a) research and writing on Constitutional nexus issues and b) a reserve for professional services to support work on potential nexus cases in litigation. In 2012, the Executive Commission approved the transfer of these funds to the Enterprise Automation Project. For the years ended June 30, 2013 and 2012, the Nexus Activities fund balance was \$0.

The Commission's Executive Committee authorized the Membership Development and Relations fund in the amount of \$150,000 during the year ended June 30, 2000. The purpose of this fund is to support efforts aimed at increasing membership. In 2012, the Executive Commission approved the transfer of these funds to the Enterprise Automation Project. For the years ended June 30, 2013 and 2012, the Membership Development fund balance was \$0.

The Commission's Executive Committee authorized the State Tax Compliance fund in the amount of \$23,918 during the year ended June 30, 2004. The purpose of this fund is to support the implementation of the recommendations of the Commission's State Tax Compliance Initiative and the measures to improve state tax compliance by multistate taxpayers as approved by the Executive Commission. In 2012, the Executive Commission approved the transfer of these funds to the Enterprise Automation Project. For the years ended June 30, 2013 and 2012, the State Tax Compliance fund balance was \$0.

The Commission's Executive Committee authorized the Federalism at Risk fund in the amount of \$120,000 during the year ended June 30, 2002. The purpose of this fund is to provide support for an inquiry to assess the status of state and local tax systems. This inquiry culminated in a written report published in 2003. In 2012, the Executive Commission approved the transfer of these funds to the Enterprise Automation Project. For the years ended June 30, 2013 and 2012, the Federalism at Risk fund balance was \$0.

The Commission's Executive Committee authorized the Equipment Reserve fund in the amount of \$17,500 during the year ended June 30, 2009. An additional \$55,000 has been authorized in subsequent years. The purpose of this fund is to provide support for purchases of computer equipment for the Commission's audit program and information technology department. For the years ended June 30, 2013 and 2012, the Equipment Reserve fund balances were \$31,706 and \$19,206, respectively.

#### 4. Appropriated Fund Balances (continued)

The Commission's Executive Committee authorized the Federal Tax Information Data Sharing Initiative fund in the amount of \$86,556 during the year ended June 30, 2011. The purpose of this fund is to establish and monitor the operation of the Commission as an agent and representative of those states requesting contractor services with respect to federal tax information (FTI). For the years ended June 30, 2013 and 2012, the Federal Tax Information Data Sharing Initiative fund balances were \$0 and \$34,166, respectively.

#### 5. Restricted Fund Balances

During the year ended June 30, 1988, the 4R Program was established whereby contributions received are restricted to use for supporting education, lobbying and legal expenses related to this property tax project. The purpose of the project is to provide for research activities as well as to seek favorable changes in Federal laws which are related to property tax restrictions of state and local governments.

During the year ended June 30, 1991, the National Nexus program was established. This program, funded by participating states, aims to encourage and secure taxpayer compliance with current state laws, a liability resolution process, and information sharing among member states. The contributions received from the participating states are restricted for this purpose.

#### 6. Deferred Compensation Plan

The Commission offers employees a deferred compensation plan in accordance with Internal Revenue Code Section 457. The plan permits employees to defer a portion of their salary until future years. Participation in the plan is optional. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. In accordance with federal law, participants' deferred compensation under the plan is trusteed and thus shielded against the claims of the creditors of the Commission and therefore, not included in these financial statements.

The Commission believes it has no liability for losses under the plan but does have a duty of due care that would be required of an ordinary prudent investor. Investments are managed by the plan's trustee, and the plan provides approximately twenty investment options or a combination thereof. The participants make the choice of the investment option(s).

#### 7. Investments

The following is a summary of investments along with their respective fair values, all of which are considered level one:

	Cost	Market	Cost	Market
	2013	2013	2012	2012
Investments				
Mutual funds	\$ 1,433,386	\$ 1,425,381	\$ 868,954	\$ 899,497
Money market funds	25,111	25,111	-	-
Corporate bonds	320,207	312,336	_	-
Corporate stock	214,719	214,460	-	-
US Government and Agency				
securities	2,431,587	2,433,372	2,897,245	2,952,248
Total Investments	\$ 4,425,010	\$ 4,410,660	\$ 3,766,199	\$ 3,851,745

The Commission invests in a professionally managed portfolio that contains mutual funds. Such investments are exposed to various risks such as interest rates, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

#### 8. Allocation of Administrative Expenses

The administrative costs of providing the various programs and other activities have been allocated among the programs and supporting services, based on total operating costs.

#### 9. Use of Estimates

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the reported amounts of revenues and expenses during the reporting period, and disclosures. Actual results could differ from those estimates.

#### 10. Concentration of Credit Risk

Cash held by the Commission in bank accounts may at times exceed the Federal Deposit Insurance Corporation (FDIC) coverage limit. Management believes the Commission is not exposed to any significant credit risk related to cash.

#### 11. Subsequent Events

Management has evaluated subsequent events through October 8, 2013, the date that the financial statements were available to be issued. There were no significant events to report.





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# Report of Independent Certified Public Accountants on Additional Information

To the Executive Committee of Multistate Tax Commission

We have audited the financial statements of Multistate Tax Commission as of and for the year ended June 30, 2013, and have issued our report thereon dated October 8, 2013, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Linter Shafu Wasfield : Ganett

October 8, 2013

Schedule of Expenses For the Year Ended

June 30, 2013

				June 30, 2013					
		Unappropri	Unappropriated and Appropriated Funds	opriated Funds		•	Restricte	Restricted Funds	
			Federal Tax			Total			
			Information		Training	Unappropriated	National	Total	Total
	General	Audit	Data Sharing	Administrative	and	and Appropriated	Nexus	Restricted	All
	Expenses	Program	Initiative	Expenses	Education	Funds	Program	Funds	Funds
Accounting	\$ 11,000	- \$	\$	\$ 4,356		\$ 15,356	ı <b>∽</b>	· <del>S</del>	\$ 15,356
Bonds and insurance	1	•	1	16,355	1	16,355	•	•	16,355
Conferences and training schools.	95,347	× 5 6,5 5		733	30,608		5,937	5,937	139,140
Depreciation and amortization	ı	6,800	•	81,828	•	91,628	3,854	3,854	95,482
Bond amortization	67,665	•	1		1	67,665	•	ı	67,665
Employee benefits	197,087	574;719	2,239	155,959	34,297	964,301	81,200	81,200	1,045,501
Miscellaneous	1,340	6,341	1	8,447	2,466	18,594	539	539	19,133
Consumable supplies	4,207	13,206	1	17,907	5,215	40,535	4,505	4,505	45,040
Postage 💸 💮	3,949	8,075		5,927	5,064	23,015	7,246	7,246	30,261
Printing and duplicating	730	2,766	•	5,932	10,846	20,274	495	495	20,769
Professional services	190,790	2,067	ı	30,253	11,425	234,535	748	748	235,283
Publications and electronic									
resources	4,899	9,497	1	15,096	•	29,492	•	•	29,492
Recruitment	1	2,190	ı	195	1	2,385	12	12	2,397
Rent	32,281	81,229		116,966			135,711	135,711	366,187
Repairs and maintenance	I	2,213	1	17,043	ı	19,256	•	1	19,256
Retirement plan	102,311	254,552	•	63,758	13,439	434,060	35,069	35,069	469,129
Salaries	871,184	2,076,113	31,927	523,040	108,376	3,610,640	283,999	283,999	3,894,639
Software licenses	9	1,799	1	3,669	1	5,474	1	•	5,474
Staff training	3,073			6,085	499	7596	3,500	3,500	13,157
Subscriptions, publications, dues	25,598	9,031		9,393	923	44,945	9,046	9,046	53,991
Unified communications	11,189	22,005	1	11,079	442	44,715	2,873	2,873	47,588
Travel	80,111	143,447	•	21,004	38,937	283,499	7,924	7,924	291,423
Allocation of administrative	de de la constante de la const	2.5	ender det sestemberentet statiske sen som skulmmenner		The second submodule when of manufactures is different				
expenses	3. <345,376	652,250		(1,115,025)		(117,399)	117,399	117,399	A STATE OF THE PERSON OF THE P
Total Expenses	\$ 2,048,143	\$ 3,877,815	\$ 34,166	-	\$ 262,537	\$ 6,222,661	\$ 700,057	\$ 700,057	\$ 6,922,718

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