

To: Holly Coon, Chair, Uniformity Committee

From: Phil Skinner, Chair, Finnigan Method Combined Reporting Work Group

Bruce Fort, Counsel, Multistate Tax Commission

Date: November 6, 2018

Subject: Status of Finnigan Method Model Apportionment Regulation Project

On July 24, 2018, the Uniformity Committee approved a project to develop a model combined reporting statute based on the "Finnigan" computational methodology, while retaining the current model reporting statute based on the "Joyce" methodology. Both methodologies are designed to measure the in-state earnings of a unitary business conducted by multiple commonly-owned corporations. The primary difference between the two methodologies turns on the computation of the "receipts" factor (previously called the "sales" factor) set forth in MTC Compact Art. IV (the modern version of UDITPA).

Under the Finnigan methodology, for purposes of computing the receipts factor, if any member of the combined filing group is subject to tax in the state of destination for sales of tangible personal property (TPP), all members of the combined group are deemed subject to tax in that state, eliminating the "throw-back" of those sales to the state of origin under Article IV. Conversely, for in-bound sales, if any member of the unitary combined group is subject to the state's taxing jurisdiction, then all members are considered to be subject to tax in the state. The receipts factor numerator accordingly includes receipts of corporations that are immune from taxation in the destination state under P.L. 86-272. Currently, at least ten of the 26 states that have adopted combined reporting adopting states use the Finnigan Methodology.²

1. Status of the Project:

¹ The Uniformity Committee rejected a motion to replace the current model combined reporting statute based on the *Joyce* methodology with a single *Finnigan*-approach model.

² The states maintain that the Finnigan methodology does not violate P.L. 86-272 because a combined return does not "tax" out of state corporations; instead, the apportionment factors of all members of the unitary business are used to more accurately measure the in-state income of corporations doing business within the state and subject to tax there under federal statutory and constitutional standards. See *Barclay's Bank, P.L.C. v. Franchise Tax Board,* 512 U.S. 298, 312 (1994). Our working group has not been made aware of any contrary authority challenging the states' use of the Finnigan methodology.

The working group, chaired by Phil Skinner, Deputy Attorney General for Idaho, has scheduled meetings at 2 pm EST every other Tuesday.³ We have had three substantive telephonic meetings since the working group was formed, open to the public.⁴

The group is aware that Finnigan combined reporting models are not identical among the states, nor is the language used by the states to distinguish their combined reporting regimes as following the Finnigan method. Essentially, the state models can be described as a "pure" approach that treats the members of the unitary group as a single entity, a second approach that determines the apportionment factors of the group as a whole and assigns the group's taxable income to the individual members with nexus in the state, and a third approach that divides up the apportionment factors of the group as whole among the in-state members.

One of the major issues under study by the group is which of these three methodologies should be used as our starting point for the model combined reporting statute. The issue is related to the question of how tax attributes of the individual members of the combined group should be calculated, or indeed, whether there should be any individual tax attributes at all. The major tax attributes are the calculation of net operating loss carryforwards and various credits. (California has identified eight separate tax attributes affecting members of the combined group.) We do not believe that the choice of methodologies necessarily affects the calculation and application of tax attributes, as those issues can be handled separately by statute or, in some instances, by regulation. Other issues affected by the choice of filing computational methodologies include the treatment of newly-acquired members and recognition of deferred intercompany gain on disposition of a business entity.

2. The First Discussion Draft.

The working group indicated a desire to see whether the existing combined reporting model could be modified to follow the first computational approach of treating the combined group as a single taxpayer. The perceived advantage of using the single taxpayer approach is simplicity in compliance and calculations, as well as the negation of any lingering doubt as to the constitutionality of the Finnigan approach. The primary advantage to using the existing model as our guide is to be able to take advantage of the breath of consideration and analysis that went into the original combined reporting uniformity project in 2002-2006, as well as leveraging the states' experience in using that model over the last decade.

The first discussion draft is attached hereto as Appendix I. The working group gave this initial draft a tepid response, and staff has suggested that it would be difficult to easily convert the current Joyce model to a "single taxpayer" Finnigan reporting system, because the model contains significant details for assigning income and tax attributes to individual members of the combined group that cannot be easily or predictably unwound. Staff believes that the model could be used, with significant modifications, for implementation of the second or third variants of Finnigan reporting that assigns either income or apportionment factors to individual members. But it may be more advantageous to start on a new Finnigan combined reporting model from scratch, perhaps using some other state's statutes as a starting point.

³ The working group includes (in their unofficial capacities) Jennifer Specchio of Texas, Jennifer Hays, Marcia Oakman and Amit Shanker of Kentucky, Ashely McGee of North Carolina, Michael Hale of Kansas, Jeff Henderson of Oregon, Audrey Tindall-Hoyle of New Jersey, Dan Armer of New Mexico and Laurie McElhatten of the California Franchise Tax Board.

⁴ We wish to thank Nikki Dobay of COST in particular for discussing the project with COST's membership and providing helpful suggestions to us.

It should also be noted that the 2006 Joyce model contains several terms and phrases from the original UDITPA that have been changed in the current Compact Article IV.

3. Questions for Committee Discussion:

Although the working group continues to investigate the states' various combined reporting systems, it may not be too early to ask the Uniformity Committee for advice and direction on two broad questions:

- (1) Should the working group develop a model based on treating the combined reporting group as a single "taxpayer", or use one of the two other the other approaches that assigns income or apportionment factors to the nexus members of the return;
- (2) Should the working group consider drafting a new model combined reporting model essentially from scratch, using current definitions and retaining language specifying the content of the combined group, but starting fresh on most other aspects of the model?

Appendix1 Multistate Tax Commission Proposed Model Statute for Combined Reporting

As approved by the Multistate Tax Commission August 17, 2006 As amended by the Multistate Tax Commission July 29, 2011

Section 1. Definitions.

- **A.** "Person" means any individual, firm, partnership, general partner of a partnership, limited liability company, registered limited liability partnership, foreign limited liability partnership, association, corporation (whether or not the corporation is, or would be if doing business in this state, subject to [state income tax act]), company, syndicate, estate, trust, business trust, trustee, trustee in bankruptcy, receiver, executor, administrator, assignee or organization of any kind.
- **B.** "Taxpayer" means any person subject to the tax imposed by [state corporate income tax act].
- C. "Corporation" means any corporation as defined by the laws of this state, or organization of any kind treated as a corporation for tax purposes under the laws of this state, wherever located, which if it were doing business in this state would be a "taxpayer." The business conducted by a partnership which is directly or indirectly held by a corporation shall be considered the business of the corporation to the extent of the corporation's distributive share of the partnership income, inclusive of guaranteed payments to the extent prescribed by regulation.
- **D.** "Partnership" means a general or limited partnership, or organization of any kind treated as a partnership for tax purposes under the laws of this state.
- **E.** "Internal Revenue Code" means Title 26 of the United States Code of [date] [and amendments thereto] without regard to application of federal treaties unless expressly made applicable to states of the United States.
- **F.** "Unitary business" means a single economic enterprise that is made up either of separate parts of a single business entity or of a commonly controlled group of business entities that are sufficiently interdependent, integrated and interrelated through their activities so as to provide a synergy and mutual benefit that produces a sharing or exchange of value among them and a significant flow of value to the separate parts. [Drafter's note: This portion of the definition is drafted to follow MTC Reg. IV.1.(b)., defining a "unitary business." A state that does not wish to define unitary business in this manner should consider alternative language. In addition, this MTC Regulation defining unitary business includes a requirement of common ownership or control. A state which treats ownership or control requirements separately from the unitary business requirement will need to make additional amendments to the statutory language.] Any business conducted by a partnership shall be treated as conducted by its partners, whether directly held or indirectly held through a series of partnerships, to the extent of the partner's distributive share of the partnership's income, regardless of the percentage of the partner's ownership interest or the percentage of its distributive or any other share of partnership income.

A business conducted directly or indirectly by one corporation is unitary with that portion of a business conducted by another corporation through its direct or indirect interest in a partnership if the conditions of the first sentence of this section 1.F. are satisfied, to wit: there is a synergy, and exchange and flow of value

between the two parts of the business and the two corporations are members of the same commonly-controlled group.

- **G.** "Combined group" means the group of all persons whose income and apportionment factors are required to be taken into account pursuant to Section 2.A. or 2.B.in determining the amount of a taxpayer's income that is properly apportioned to this state [and each taxpayer's share of that income].
- **H.** "United States" means the 50 states of the United States, the District of Columbia, and United States' territories and possessions.
- **I.** "Tax haven" means a jurisdiction that, during the tax year in question has no or nominal effective tax on the relevant income and:
 - (i) has laws or practices that prevent effective exchange of information for tax purposes with other governments on taxpayers benefiting from the tax regime;
 - (ii) has tax regime which lacks transparency. A tax regime lacks transparency if the details of legislative, legal or administrative provisions are not open and apparent or are not consistently applied among similarly situated taxpayers, or if the information needed by tax authorities to determine a taxpayer's correct tax liability, such as accounting records and underlying documentation, is not adequately available;
 - (iii) facilitates the establishment of foreign-owned entities without the need for a local substantive presence or prohibits these entities from having any commercial impact on the local economy;
 - (iv) explicitly or implicitly excludes the jurisdiction's resident taxpayers from taking advantage of the tax regime's benefits or prohibits enterprises that benefit from the regime from operating in the jurisdiction's domestic market; or
 - (v) has created a tax regime which is favorable for tax avoidance, based upon an overall assessment of relevant factors, including whether the jurisdiction has a significant untaxed offshore financial/other services sector relative to its overall economy.

Section 2. Combined reporting required, when: discretionary under certain circumstances.

- **A.** Combined reporting required, when. A taxpayer engaged in a unitary business with one or more other corporations shall file a combined report which includes the income, determined under Section 3.C. of this act, and apportionment factors, determined under [provisions on apportionment factors and Section 3.B. of this act], of all corporations that are members of the unitary business, and such other information as required by the Director.
- **B.** Combined reporting at Director's discretion, when. The Director may, by regulation, require the combined report include the income and associated apportionment factors of any persons that are not included pursuant to Section 2.A., but that are members of a unitary business, in order to reflect proper apportionment of income of the entire unitary business.. Authority to require combination by regulation under this Section 2.B. includes authority to require combination of persons that are not, or would not be if doing business in this state, subject to the [state income tax act].

In addition, if the Director determines that the reported income or loss of a taxpayer engaged in a unitary business with any person not included pursuant to Section 2.A. represents an avoidance or evasion of tax by such taxpayer, the Director may, on a case by case basis, require all or any part of the income and associated apportionment factors of such person be included in the taxpayer's combined report.

With respect to inclusion of associated apportionment factors pursuant to Section 2.B., the Director may require the exclusion of any one or more of the factors, the inclusion of one or more additional factors which will fairly represent the taxpayer's business activity in this State, or the employment of any other method to effectuate a proper reflection of the total amount of income subject to apportionment and an equitable allocation and apportionment of the taxpayer's income.

Section 3. Determination of taxable income or loss using combined report.

Except as set forth in this section, the use of a combined report does not disregard the separate identities of the taxpayer members of the combined group.

A unitary business that files a combined return shall use an apportionment formula that combines the [property, payroll, and receipts] of all of the unitary group members before calculating the factors.

The receipts factor is a fraction, the numerator of which is the total sales of the taxpayer in this State during the tax period, and the denominator of which is the total sales of the taxpayer everywhere during the tax period. For purposes of calculating the receipts factor, "total receipts of the taxpayer" includes receipts of the taxpayer and of any member of an affiliated group with which the taxpayer conducts a unitary business.

For purposes of determining whether receipts are in this state and included in the numerator of the receipts factor, all receipts of the combined reporting group properly assigned to this state under this section shall be included in the receipts factor numerator for this state if any member of the combined reporting group is taxable in this state. In addition, a taxpayer shall be considered taxable in another state for purposes of calculating the receipts factor if any member of the combined reporting group is taxable in that state.

A. Components of income subject to tax in this state; application of tax credits and post apportionment deductions.

- **i.** Each taxpayer member is responsible for tax based on its taxable income or loss apportioned or allocated to this state, which shall include:
 - (a) its share of any income apportionable to this State of each of the combined groups of which it is a member...
 - (b) its share of any income apportionable to this State of a distinct business activity conducted within and without the state wholly by the taxpayer member, determined under [state statute for the apportionment and allocation of income],
 - (e) its income from a business conducted wholly by the taxpayer member entirely within the state,
 - (d) its income sourced to this state from the sale or exchange of capital or assets, and from involuntary conversions, as determined under Section 3.C.ii.(g), below,
 - (e) its non-apportionable income or loss allocable to this State, determined under [state statute for the apportionment and allocation of income],
 - (f) its income or loss allocated or apportioned in an earlier year, required to be taken into account as state source income during the income year, other than a net operating loss, and

(g) its net operating loss carryover or carryback. If the taxable income computed pursuant to Section 3—results in a loss for a taxpayer member of the combined group, that taxpayer member has a [state] net operating loss (NOL), subject to the net operating loss limitations, carryforward and carryback provisions of [provisions on NOLs]. Such NOL is applied as a deduction in a prior or subsequent year only if that taxpayer has [State] source positive net income, whether or not the taxpayer is or was a member of a combined reporting group in the prior or subsequent year.

A. Application of tax credits and post apportionment deductions. Except where otherwise provided, no tax credit or post-apportionment deduction earned by one member of the group, but not fully used by or allowed to that member, may be used in whole or in part by another member of the group or applied in whole or in part against the total income of the combined group; and a post-apportionment deduction carried over into a subsequent year as to the member that incurred it, and available as a deduction to that member in a subsequent year, will be considered in the computation of the income of that member in the subsequent year, regardless of the composition of that income as apportioned, allocated or wholly within this state.

B. Determination of taxpayer's share of the apportionable income of a combined group assigned to this State.

The taxpayer's share of the apportionable income assigned to this State of each combined group of which it is a member shall be the product of:

- i. the apportionable income of the combined group, determined under [state definition of base income, including elimination of intragroup transactions], and
- **ii.** the taxpayer member's apportionment percentage, determined under [provisions on apportionment factors], including in the [property, payroll and receipts factor] numerators the taxpayer's [property, payroll and receipts] as determined under this section, associated with the combined group's unitary business in this state, and including in the denominator the [property, payroll and receipts] of all members of the combined group, including the taxpayer, associated with the combined group's unitary business wherever located. The [property, payroll, and receipts] of a partnership shall be included in the determination of the partner's apportionment percentage in proportion to a ratio the numerator of which is the amount of the partner's distributive share of partnership's unitary income included in the income of the combined group in accordance with Section 3.C.ii.(c). and the denominator of which is the amount of the partnership's total unitary income.

C. Determination of the apportionble income of the combined group.

The apportionable income of a combined group is determined as follows:

- **i.** From the total income of the combined group, determined under Section 3.C.ii., subtract any income, and add any expense or loss, other than the apportionable income, expense or loss of the combined group.
- **ii.** Except as otherwise provided, the total income of the combined group is the sum of the income of each member of the combined group [as determined under this state's laws], as if the member were not consolidated for federal purposes. The income of each member of the combined group shall be determined as follows:
 - (a) For any member incorporated in the United States, or included in a consolidated federal corporate income tax return, the income to be included in the total income of the combined group shall be the taxable income for the corporation after making appropriate adjustments under [state tax code provisions for adjustments to taxable income].
 - **(b) (1)** For any member not included in Section 3.C.ii.(a), the income to be included in the total income of the combined group shall be determined as follows:

- (A) A profit and loss statement shall be prepared for each foreign branch or corporation in the currency in which the books of account of the branch or corporation are regularly maintained.
- **(B)** Adjustments shall be made to the profit and loss statement to conform it to the accounting principles generally accepted in the United States for the preparation of such statements except as modified by this regulation.
- (C) Adjustments shall be made to the profit and loss statement to conform it to the tax accounting standards required by the [state tax code]
- **(D)** Except as otherwise provided by regulation, the profit and loss statement of each member of the combined group, and the apportionment factors related thereto, whether United States or foreign, shall be translated into the currency in which the parent company maintains its books and records.
 - (E) Income apportioned to this state shall be expressed in United States dollars.
- (2) In lieu of the procedures set forth in Section 3.C.ii.(b)(1), above, and subject to the determination of the Director that it reasonably approximates income as determined under [the State tax code], any member not included in Section 3.C.ii.(a) may determine its income on the basis of the consolidated profit and loss statement which includes the member and which is prepared for filing with the Securities and Exchange Commission by related corporations. If the member is not required to file with the Securities and Exchange Commission, the Director may allow the use of the consolidated profit and loss statement prepared for reporting to shareholders and subject to review by an independent auditor. If above statements do not reasonably approximate income as determined under [the State tax code] the Director may accept those statements with appropriate adjustments to approximate that income.
- (c) If a unitary business includes income from a partnership, the income to be included in the total income of the combined group shall be the member of the combined group's direct and indirect distributive share of the partnership's unitary business income.
- (d) All dividends paid by one to another of the members of the combined group shall, to the extent those dividends are paid out of the earnings and profits of the unitary business included in the combined report, in the current or an earlier year, be eliminated from the income of the recipient. This provision shall not apply to dividends received from members of the unitary business which are not a part of the combined group.
- (e) Except as otherwise provided by regulation, apportionable income arising from an intercompany transaction between members of the same combined group shall be deferred in a manner similar to 26 CFR 1.1502-13. Upon the occurrence of any of the following events, deferred business income resulting from an intercompany transaction between members of a combined group shall be restored to the income of the seller, and shall be apportioned as business income earned immediately before the event:
 - (1) the object of a deferred intercompany transaction is
 - (A) re-sold by the buyer to an entity that is not a member of the combined group,
 - **(B)** re-sold by the buyer to an entity that is a member of the combined group for use outside the unitary business in which the buyer and seller are engaged, or
 - (C) converted by the buyer to a use outside the unitary business in which the buyer and seller are engaged, or
 - (2) the buyer and seller are no longer members of the same combined group, regardless of whether the members remain unitary.
- **(f)** A charitable expense incurred by a member of a combined group shall, to the extent allowable as a deduction pursuant to Internal Revenue Code Section 170, be subtracted first from the apportionable income of the combined group (subject to the income limitations of that section applied to the entire business income of the group), and any remaining amount shall then be treated as a non-apportionable expense allocable to the member that incurred the expense (subject to the income limitations of that section applied to the non-apportionable income of that specific member). Any charitable deduction disallowed under the foregoing rule, but allowed as a carryover deduction in a subsequent year, shall be

treated as originally incurred in the subsequent year by the same member, and the rules of this section shall apply in the subsequent year in determining the allowable deduction in that year.

- (g) Gain or loss from the sale or exchange of capital assets, property described by Internal Revenue Code Section 1231(a)(3), and property subject to an involuntary conversion, shall be removed from the total separate net income of each member of a combined group and shall be apportioned and allocated as follows.
 - (1) For each class of gain or loss (short term capital, long term capital, Internal Revenue Code Section 1231, and involuntary conversions) all members' business gain and loss for the class shall be combined (without netting between such classes), and each class of net apportionable gain or loss separately apportioned to each member using the member's apportionment percentage determined under Section 3.B., above.
 - (2) Each taxpayer member shall then net its apportionable gain or loss for all classes, including any such apportioned business gain and loss from other combined groups, against the taxpayer member's non-apportionable gain and loss for all classes allocated to this State, using the rules of Internal Revenue Code Sections 1231 and 1222, without regard to any of the taxpayer member's gains or losses from the sale or exchange of capital assets, Section 1231 property, and involuntary conversions which are non-apportionable income items allocated to another state.
 - (3) Any resulting state source income (or loss, if the loss is not subject to the limitations of Internal Revenue Code Section 1211) of a taxpayer member produced by the application of the preceding subsections shall then be applied to all other state source income or loss of that member.
 - (4) Any resulting state source loss of a member that is subject to the limitations of Section 1211 shall be carried forward [or carried back] by that member, and shall be treated as state source short-term capital loss incurred by that member for the year for which the carryover [or carryback] applies.
- **(h)** Any expense of one member of the unitary group which is directly or indirectly attributable to the non-apportionable or exempt income of another member of the unitary group shall be allocated to that other member as corresponding non-apportionable or exempt expense, as appropriate.

Section 4. Designation of surety.

As a filing convenience, and without changing the respective liability of the group members, members of a combined reporting group may annually elect to designate one taxpayer member of the combined group to file a single return in the form and manner prescribed by the department, in lieu of filing their own respective returns, provided that the taxpayer designated to file the single return consents to act as surety with respect to the tax liability of all other taxpayers properly included in the combined report, and agrees to act as agent on behalf of those taxpayers for the year of the election for tax matters relating to the combined report for that year. If for any reason the surety is unwilling or unable to perform its responsibilities, tax liability may be assessed against the taxpayer members.

Se c ti on 5. Wate r 's -edge election: initiation and withdrawal.

A. Water's-edge election.

Taxpayer members of a unitary group that meet the requirements of Section 5.B. may elect to determine each of their apportioned shares of the net business income or loss of the combined group pursuant to a water's-edge election. Under such election, taxpayer members shall take into account all or a portion of the income and apportionment factors of only the following members otherwise included in the combined group pursuant to Section 2, as described below:

- i. the entire income and apportionment factors of any member incorporated in the United States or formed under the laws of any state, the District of Columbia, or any territory or possession of the United States;
- **ii.** the entire income and apportionment factors of any member, regardless of the place incorporated or formed, if the average of its property, payroll, and sales factors within the United States is 20 percent or more;
- **iii.** the entire income and apportionment factors of any member which is a domestic international sales corporations as described in Internal Revenue Code Sections 991 to 994, inclusive; a foreign sales corporation as described in Internal Revenue Code Sections 921 to 927, inclusive; or any member which is an export trade corporation, as described in Internal Revenue Code Sections 970 to 971, inclusive;
- **iv.** any member not described in [Section 5.A.i.] to [Section 5.A.iii.], inclusive, shall include the portion of its income derived from or attributable to sources within the United States, as determined under the Internal Revenue Code without regard to federal treaties, and its apportionment factors related thereto;
- v. any member that is a "controlled foreign corporation," as defined in Internal Revenue Code Section 957, to the extent of the income of that member that is defined in Section 952 of Subpart F of the Internal Revenue Code ("Subpart F income") not excluding lower-tier subsidiaries' distributions of such income which were previously taxed, determined without regard to federal treaties, and the apportionment factors related to that income; any item of income received by a controlled foreign corporation shall be excluded if such income was subject to an effective rate of income tax imposed by a foreign country greater than 90 percent of the maximum rate of tax specified in Internal Revenue Code Section 11;
- vi. any member that earns more than 20 percent of its income, directly or indirectly, from intangible property or service related activities that are deductible against the apportionable income of other members of the combined group, to the extent of that income and the apportionment factors related thereto; and
- vii. the entire income and apportionment factors of any member that is doing business in a tax haven, where "doing business in a tax haven" is defined as being engaged in activity sufficient for that tax haven jurisdiction to impose a tax under United States constitutional standards. If the member's business activity within a tax haven is entirely outside the scope of the laws, provisions and practices that cause the jurisdiction to meet the criteria established in Section 1.I., the activity of the member shall be treated as not having been conducted in a tax haven.

B. Initiation and withdrawal of election

i. A water's-edge election is effective only if made on a timely-filed, original return for a tax year by every member of the unitary business subject to tax under [state income tax code]. The Director shall develop rules and regulations governing the impact, if any, on the scope or application of a water's-edge election, including termination or deemed election, resulting from a change in the composition of the unitary group, the combined group, the taxpayer members, and any other similar change.

- **ii.** Such election shall constitute consent to the reasonable production of documents and taking of depositions in accordance with [state statute on discovery].
- **iii**. In the discretion of the Director, a water's-edge election may be disregarded in part or in whole, and the income and apportionment factors of any member of the taxpayer's unitary group may be included in the
- combined report without regard to the provisions of this section, if any member of the unitary group fails to comply with any provision of [this act] or if a person otherwise not included in the water's-edge combined group was availed of with a substantial objective of avoiding state income tax.
- iv. A water's-edge election is binding for and applicable to the tax year it is made and all tax years thereafter for a period of 10 years. It may be withdrawn or reinstituted after withdrawal, prior to the
- expiration of the 10 year period, only upon written request for reasonable cause based on extraordinary hardship due to unforeseen changes in state tax statutes, law, or policy, and only with the written permission of the Director. If the Director grants a withdrawal of election, he or she shall impose reasonable conditions as necessary to prevent the evasion of tax or to clearly reflect income for the election period prior to or after the withdrawal. Upon the expiration of the 10 year period, a taxpayer may withdraw from the water's edge
- election. Such withdrawal must be made in writing within one year of the expiration of the election, and is binding for a period of 10 years, subject to the same conditions as applied to the original election. If no withdrawal is properly made, the water's edge election shall be in place for an additional 10 year period, subject to the same conditions as applied to the original election.