

Training

Strategic Planning Committee

July 30, 2020

Concepts to
Consider

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Issues
Benefits
Challenges

- Ensuring the greatest number can benefit from MTC training
- Fees to cover costs but be affordable
- Appropriate balance between virtual and in-person
- Proper allocation of limited staff resources
- Determination of training needs
- CPE and CLE Needs and Requirements
- Technology

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Fees

- **Seek to cover costs**
- **In person – higher costs**
- **Virtual costs impacted by technology capabilities and needs**
- **CPE/CLE add costs**

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Technology allows for numerous ways of providing virtual training

Capabilities Vary

Costs Vary

Examples: GoToWebinar, Webinato

Technology

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MTC Training (Pre-Covid)

- **The legal division and audit staff work to develop and present training**
- **Main types of previous Commission sponsored training: structured in person courses on topics related to multistate taxation and facilitated roundtable discussions for particular states**
- **Online trainings that were structured whenever possible to qualify for CLE and CPE credits and that featured staff from various departments of revenue and the practitioner community**

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Recent In Person Training Examples

- **August 2019: two-day facilitated corporate income tax training in South Carolina (36 attendees)**
- **September 2019: in-person general corporate income tax training course (56 attendees)**

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Recent Virtual Training Examples

- Sourcing Receipts for Business Tax Purposes: Current Challenges (April 13, 2020) (160 registrants; 128 attendees)
- Recent Developments in State Sales and Use Taxation of Digital Services & Software (April 15, 2020) (172 registrants; 140 attendees)
- The Future of Business Taxation by the States (June 2, 2020) (443 registrants / 357 attendees)
- Three States' Experiences with 'Top Ten' Wayfair Implementation Issues (June 18, 2020) (346 registrants / 252 attendees)
- Perspectives of Private Sector State Tax Practitioners (June 24, 2020) (228 registrants / 174 attendees)

Hybrid: November 2019 San Antonio attorney training
emphasis: ethics. *In-person and webcast*

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Project Proposal

- Formally charter a project
- Create **Working Group** of the Strategic Planning Committee to oversee the project
- MTC will seek input from states
- SWOT Analysis
- Report of recommended outline for MTC Training going forward presented in November

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Ideas
Thoughts
Questions

Discussion