



MULTISTATE TAX COMMISSION

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## National Nexus Program (NNP) Director's Report for 1<sup>st</sup> Quarter, FY 2021 November 16, 2020

### Multistate Voluntary Disclosure Program (MVDP)

The Nexus Program 1<sup>st</sup> Quarter, FY 2021 results (July 1, 2020, through September 30, 2020) are provided below.

- Nexus states' collections: \$5,179,483 (\$21,551,287 FY 2020)
- Nexus states' executed agreements: 88 (544 for FY 2020)
- Nexus states' average contract value: \$58,858 (FY 2020: \$36,616)

The above amounts include checks received by the Commission or amounts paid by the taxpayer directly to the states and reported to the Commission. Interest on back tax paid and the value of a new taxpayer are not included. Applications continue to increase in the post-*Wayfair* era. The Commission received applications from 208 taxpayers in calendar year 2019. So far this calendar year 2020 (as of September 30, 2020), 240 taxpayers have applied. Most of the applications are based on sales tax economic nexus.

### Membership

There are currently thirty-eight participating states (including the District of Columbia) in the NNP. Commission staff continues to reach out to non-member states.

### Outreach

Thus far this quarter, Richard has participated in the following events:

co-panelist in webinar presentation on marketplace facilitator tax collection laws in Georgetown Law School Advanced State and Local Tax Institute, August 13, 2020;

presented webinar on MyCPE.com on sales tax economic nexus, marketplace facilitator tax collection laws, and MTC Multistate Voluntary Disclosure Program on September 16, 2020;

presented webinar on CPAAcademy.com on sales tax economic nexus, marketplace facilitator collection laws, and MTC Multistate Voluntary Disclosure Program on October 6, 2020;

co-panelist with Brian Hamer and others at virtual Annual NASBTS Tax Conference on October 22, 2020, providing update on sales tax economic nexus and marketplace facilitator tax collection laws;

co-panelist with Nancy Prosser at Alaska Municipal League Annual Meeting (virtual) on November 10, 2020, providing update on sales tax economic nexus and marketplace facilitator tax collection laws, as well as MTC activities in those areas;

scheduled as co-panelist with Glen Newman at virtual NJCPA Society Multistate Tax Conference on November 17, 2020, to provide update on multistate tax issues.

Staff continues to urge states to put a link to the NNP on their voluntary disclosure web pages.

### Nexus School

No Nexus Schools are currently scheduled. Please let a member of the Commission staff know if your state would like to host a Nexus School.

### Amnesties

The NNP posts on its web page a list of upcoming and current state tax amnesties. Please inform NNP staff if you would like the Commission to post your state's amnesty.

### Staffing

The Program presently has four permanent full-time staff members: Richard Cram, Director, Diane Simon-Queen, Voluntary Disclosure Program Manager, Michelle Lewis, Paralegal, and James Lee, Program Specialist.

Richard Cram, Director, National Nexus Program