

Uniformity Strategic Planning Project Team
Meeting Notes – 11-25-13 Teleconference

- I. **Welcome and Introductions** – attending: Shirley Sicilian, MTC; Lila Disque, MTC; Stewart Binke, MI; Rebecca Abbo, NM; Gary Humphrey, OR; Dee Wald, ND; Richard Cram, KS. Guests: Chris Coffman, WA; Karl Frieden, COST; Bill Carlile, Bloomberg BNA; Terry Frederick, Sprint. Elizabeth Harchenko, Facilitator.

II. **Initial Public Comment Period**

No initial public comment offered.

III. **Project Work**

Lila reviewed the results of the questionnaire on adoption of recent MTC models. There was a good response, 14 complete surveys to work from. See condensed summary on MTC web site. Condensed summary covers the model topics, shows yes and no responses, and which states indicate their language is similar to MTC. The survey was sent to all members of the Uniformity Committee. The summary is from the state-reported results.

Discussion – research process for in-depth questions on success factors and adoption barriers. Shirley and Gary had suggested ideas. The group ended up agreeing to the following procedure:

- Begin with six models – three with zero or one state adopting MTC language, three with a fairly high number of states adopting MTC model language.
- Zero to 1: Disclosure of reportable transactions, telecommunications apportionment, and sales factor definition of “on behalf of” language.
- Higher adoption: Non-resident pass-through entity reporting; business income definition; unitary business definition.
- Develop questions for in-depth survey (include input from Uniformity Committee) – draft attached.
- Contact all compact member states plus the states (FL, SD) that responded to the initial survey. Each team member will do research for their own state and two others.

Discussion – Elizabeth had prepared a rough draft set of survey questions for in-depth research. Project team members added questions. Second draft will be used to solicit input from Uniformity Committee members in New Orleans.

Discussion - how to use time at December Uniformity Committee to best advantage.

- Market the project – explain why we are doing this (to identify success factors and barriers to adoption an; what we will need from the states (good contact people) so that the project will be a success. Results will help us identify ways to

improve our uniformity process. The project's success depends on their support and assistance.

- Review draft of questions for in depth survey and ask for feedback.

Discuss interim report for Steering Committee and Uniformity Committee. Report should include a copy of project plan and project description, a status report on where the team is, and next steps.

- IV. Next Steps** – Uniformity Committee meetings December 10 and 11; next project team meeting is January 29, 2014.
- a. To Do:** Elizabeth will finalize meeting notes, update project plan, revise draft questions and develop a draft report for the team to the Uniformity Committee and the Steering Committee, with talking points for Uniformity Committee.
 - b.** Team members will take talking points and lead discussion at Income & Franchise Tax subcommittee and full committee discussion. Richard will coordinate the presentation.
- V. Adjourn** – 4:30 pm Eastern time