To: Members, Executive Committee  
From: Ken Beier, Training Director  
Date: May 7, 2012  
Subject: Training Program Report

Since November 2011, the Commission has presented three training courses and we have scheduled three courses for the fall--statistical sampling, corporate income taxes, and the Nexus School. We are also presenting our first online seminar, on pass-through entities on May 16. Updates to our training schedule as well as registration information can be found at www.mtc.gov or by contacting Antonio Soto at asoto@mtc.gov or 202-508-3846.

Courses Offered since November 2011

The MTC has provided the following training courses since the Executive Committee meeting in November 2011:

**Statistical Sampling for Sales and Use Tax Audits**
- March 26-29, 2012 in Chicago, Illinois for 17 students from Idaho, Utah, Alaska, Mississippi, Kentucky, Wisconsin, the MTC, and the private sector.

**Corporate Income Tax**
- April 10-12, in Charleston, West Virginia for 34 students from West Virginia and the MTC.

**Nexus School**
- April 25-26, 2012 in Jefferson City, Missouri for 41 students from Missouri, Kansas, New Mexico, Iowa, West Virginia and the MTC.

Current Schedule of Training Events

The following courses are scheduled:

**Pass-Through Entities--Income Tax Implications for the States**
- May 16, 2012 (online)

**Nexus School**
- September 19-20, 2012 in St. Paul, Minnesota

**Statistical Sampling for Sales and Use Tax Audits**
- October 1-4, 2012 in Chicago, Illinois

**Corporate Income Tax**
- October 1-4, 2012 in Helena, Montana
CVENT Registration System

The Commission has contracted with CVENT to provide online event management services. This will support online registration, event communication and online payment for training and other Commission events.

Training Fees

The Commission will be increasing in-person per person course fees, to support the cost of the CVENT event management services, in the following amounts:

<table>
<thead>
<tr>
<th>Category</th>
<th>Fee</th>
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<tbody>
<tr>
<td>Compact / Sovereignty</td>
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<tr>
<td>Program</td>
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<tr>
<td>Other States</td>
<td>25</td>
</tr>
<tr>
<td>Private Sector</td>
<td>25</td>
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The new fees will be effective in the next fiscal year for all in-person courses for which firm arrangements have not been made as of May 1, 2012. This change is consistent with Executive Committee policy that sets training fees at their full estimated average cost per student with additional charges for states that participate to a lesser degree in financing general operations of the Commission.