



MULTISTATE TAX COMMISSION

Maximizing the synergies of multistate tax cooperation

To: Members, Executive Committee
From: Rich Jackson, Treasurer
Date: April 15, 2015
Subject: Financial Statements for the nine-month period ended March 31, 2015

OVERALL COMMENTS:

Attached are the financial statements for the nine months ended March 31, 2015.

The budget column amounts in the attached report are computed and are based on the amounts in the approved fiscal year 2014/2015 budget. The budget amounts for this fiscal year were approved at a meeting of the Commission on July 30, 2014 in Albuquerque, New Mexico.

Membership Assessments, Audit Fees, and Nexus fees are recognized ratably throughout the year.

Administrative Services department expenses are allocated to all other departments based on the relative expenses of each department.

Favorable variances (for revenue or expense items) are shown as a positive numbers and unfavorable variances (for revenue or expense items) are shown as a negative numbers.

BUDGET AND FUND SUMMARY:

Audit Program: Vacancies (4 auditor positions) in the **Audit Program** resulted in a surplus despite one state dropping out of the **Audit Program**.

Nexus Program: Consulting work for the Nexus Voluntary Disclosure application resulted in the deficit in this program.

Training Program: Four schools to be held in April should eliminate this deficit and bring the year-to-date results back to a “break-even” status.

INCOME STATEMENT - Revenues:

The approved budget for FY 2015 anticipated Audit Program participation by Illinois. However, Illinois is not participating in that program this year. This resulted in an unfavorable effect of \$152,438 on the **Audit Program Fees** and an unfavorable effect of \$30,488 on the **General Operations Support Fee-Audit** for the nine months ended March 31, 2015.

During this fiscal year Iowa, Pennsylvania, and Rhode Island joined the audit program. These audit fees have substantially mitigated the loss of the Illinois audit fees.

A spreadsheet is attached to this report detailing the variances in the audit program fees noted above.

During this fiscal year \$97,650 was received from South Carolina for audit fees related to FY 2013. The receiving these funds was neither anticipated nor recorded as a receivable. Therefore, the receipt of these funds was recorded as **Other Revenue** with the amount for the nine months ended March 31, 2015 being the \$73,238 of **Other Revenue** shown on the Income Statement.

INCOME STATEMENT - Expenditures:

Salaries, Retirement, and Employee Insurance show favorable variances for the nine months ended March 31, 2015. These favorable variances are primarily due to four vacant auditor positions.

In addition to the effect of the vacant positions noted above **Employee Insurance** also shows a favorable variance due to action to reduce the cost of employee group health insurance. Group health insurance was budgeted to provide for up to a 5% rate increase on the policy anniversary date of September 1, 2014. However, as a result of the loss of the audit program fee revenue (discussed above) action was taken to change the coverage thereby reducing rates by 6% in order to maintain an overall surplus at about the “break-even” level.

Travel shows an unfavorable variance of \$29,627 due primarily to higher than budgeted amounts for Audit Program. These amounts can vary year to year and are difficult to anticipate with precision.

Contract Services shows an unfavorable variance of \$50,289 as a result of consulting work for the Nexus Voluntary Disclosure application and for the web application developed to migrate data from the Audit Program Access database.

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
OPERATIONS BY PROGRAM & TOTAL						
GENERAL OPERATIONS PROGRAM						
Revenues	\$137,018	\$222,774	\$85,756	\$1,253,164	\$1,337,197	\$84,033
Expenses	145,718	165,933	(20,215)	1,278,913	1,325,507	(46,594)
SURPLUS/DEFICIT - GEN OPERATIONS	(8,700)	56,841	65,541	(25,749)	11,690	37,439
ADMINISTRATIVE SERVICES						
Expenses				1		1
SURPLUS/DEFICIT - ADMIN. SERVICES				(1)		1
AUDIT PROGRAM						
Revenues and Transfers	357,725	292,516	(65,209)	3,219,522	3,139,523	(79,999)
Expenses	355,525	340,123	15,402	3,181,024	3,023,634	157,390
SURPLUS/DEFICIT - AUDIT	2,200	(47,607)	(49,807)	38,498	115,889	77,391
NEXUS PROGRAM						
Revenues and Transfers	66,493	66,493		598,440	598,441	1
Expenses	67,887	77,593	(9,706)	610,982	634,241	(23,259)
SURPLUS/DEFICIT - NEXUS PROGRAM	(1,394)	(11,100)	(9,706)	(12,542)	(35,800)	(23,258)
TRAINING & EDUCATION						
Revenues and Transfers		(11,215)	(11,215)	151,600	159,126	7,526
Expenses	1,267	4,724	(3,457)	173,645	171,266	2,379
SURPLUS/DEFICIT - TRAINING & EDUCATI	(1,267)	(15,939)	(14,672)	(22,045)	(12,140)	9,905
OTHER PROJECTS (ALAS)						
Revenues and Transfers	3,182	4,832	1,650	48,702	60,984	12,282
Expenses	3,181	4,832	(1,651)	48,699	60,983	(12,284)
SURPLUS/DEFICIT - OTHER PROJECTS	1		(1)	3	1	(2)
TOTAL OPERATIONS						
Revenues and Transfers	564,418	575,401	10,983	5,271,428	5,295,270	23,842
Expenses	573,578	593,205	(19,627)	5,293,264	5,215,631	77,633
SURPLUS/DEFICIT - TOTAL OPERATIONS	(9,160)	(17,804)	(8,644)	(21,836)	79,639	101,475

Multistate Tax Commission
INCOME STATEMENT
 For the Nine Months Ending March 31, 2015

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
REVENUES						
MEMBER ASSESSMENTS	\$104,438	\$104,438	\$0	\$939,938	\$939,938	\$0
GEN OPS SUPPORT FEE-AUDIT	16,260	17,080	820	146,340	133,962	(12,378)
GEN OPS SUPPORT FEE-NEXUS	5,446	5,446	0	49,012	49,012	0
AUDIT PROGRAM FEES	357,725	292,516	(65,209)	3,219,522	3,139,523	(79,999)
INVESTMENT INCOME	10,833	22,574	11,741	97,500	114,204	16,704
NEXUS PROGRAM FEES	66,493	66,493	0	598,440	598,441	1
ARM'S LENGTH SERVICE ADJUSTMENT	3,182	4,832	1,650	48,702	60,984	12,282
CONFERENCE FEES	0	0	0	20,000	20,085	85
EQUIPMENT SALES	0	0	0	0	6,760	6,760
MISCELLANEOUS REVENUE	42	0	(42)	375	0	(375)
OTHER REVENUE	0	73,238	73,238	0	73,238	73,238
TRAINING PROGRAM FEES	0	(11,215)	(11,215)	151,600	159,126	7,526
TOTAL REVENUES	\$564,419	\$575,402	\$10,983	\$5,271,429	\$5,295,273	\$23,844
EXPENSES						
SALARIES	\$322,075	\$314,368	\$7,707	\$2,973,008	\$2,862,234	\$110,774
RETIREMENT	39,937	38,982	955	368,652	354,531	14,121
EMPLOYEE INSURANCE	84,321	72,760	11,561	780,251	664,746	115,505
ADVERTISING	167	0	167	1,500	635	865
SUBSCRIPTIONS & PUBLICATIONS	3,792	6,883	(3,091)	34,125	39,872	(5,747)
TRAVEL	23,125	34,367	(11,242)	233,965	263,592	(29,627)
TRAVEL-MEMBERS	2,383	786	1,597	10,750	5,430	5,320
RENT AND UTILITIES	33,929	36,691	(2,762)	305,364	312,176	(6,812)
CONSUMABLE SUPPLIES	2,100	6,044	(3,944)	21,000	41,063	(20,063)
POSTAGE, POST EQUIP RENTAL & FREIGHT	1,979	2,123	(144)	21,994	18,561	3,433
PRINTING, COPYING & COPIER RENTAL	1,000	3,587	(2,587)	15,705	21,176	(5,471)
TELEPHONE SERVICE&VIDEO CONFERENC	2,325	3,868	(1,543)	20,925	26,320	(5,395)
INTERNET ACCESS	4,029	2,097	1,932	36,263	32,127	4,136
TRAINING	1,485	0	1,485	13,361	12,957	404
CONFERENCES & MEETINGS	17,123	32,431	(15,308)	116,576	144,491	(27,915)
CONSULTANTS TRAVEL	333	1,175	(842)	3,699	3,894	(195)
CONTRACT SERVICES	4,516	9,797	(5,281)	63,999	114,288	(50,289)
CONSULTING FEES/LEGAL	208	666	(458)	1,875	3,416	(1,541)
PENSION TRUSTEES FEES	167	0	167	1,500	1,486	14
INVESTMENT ADVISORY FEES	2,000	0	2,000	18,000	18,035	(35)
LEGISLATIVE - CONSULTING	13,000	12,500	500	117,000	115,203	1,797
INSURANCE & BONDS	1,417	1,712	(295)	12,750	15,606	(2,856)
MAINTENANCE	1,833	414	1,419	16,500	12,189	4,311
BOND AMORTIZATION	5,667	5,450	217	51,000	59,817	(8,817)
MISCELLANEOUS	1,583	1,229	354	14,250	14,179	71
ACCOUNTING	375	389	(14)	14,875	15,919	(1,044)
SOFTWARE LICENCES	417	936	(519)	3,750	6,591	(2,841)
ADMINISTRATIVE SERVICE ALLOCAT	0	0	0	1	0	1
TOTAL OPERATION EXPENSES	\$571,286	\$589,255	(\$17,969)	\$5,272,638	\$5,180,534	\$92,104
FURNITURE & EQUIPMENT	\$2,292	\$3,950	(\$1,658)	\$20,625	\$35,097	(\$14,472)
EXCESS REVENUE (EXPENSES)	(\$9,159)	(\$17,803)	(\$8,644)	(\$21,834)	\$79,642	\$101,476

ASSETS

CURRENT ASSETS

Money Market Accounts	\$1,400,504.95
Cash in Banks	943,790.98
Investments	4,519,527.92
Petty Cash	886.27
Accounts Receivable - Nexus	9,106.50
Accounts Receivable - Assessments	14,565.50
Accounts Receivable - Audit	147,559.50
Accounts Receivable - Other	14,237.00
Prepaid Maintenance	1,967.87
Prepaid Rent	2,091.00
Prepaid Meeting Costs	850.00
Prepaid Subscriptions	16,885.18
Accrued Interest	<u>23,504.05</u>

TOTAL CURRENT ASSETS \$7,095,476.72

PROPERTY AND EQUIPMENT

Office Furniture & Equipment	\$672,760.75
Leasehold Improvements	236,147.39
Less: Accum Depred & Amortization	<u>(697,554.52)</u>

TOTAL PROPERTY AND EQUIPMENT \$211,353.62

OTHER ASSETS

Expense Account Advances	\$6,400.00
Rent Deposits	<u>6,165.00</u>

TOTAL OTHER ASSETS \$12,565.00

TOTAL ASSETS \$7,319,395.34

LIABILITIES & FUND BALANCE

CURRENT LIABILITIES

Accounts Payable	\$32,063.15	
Accrued Vacation Pay	361,464.22	
Payroll Taxes Payable	(0.16)	
Unearned Program Fees	1,694,295.63	
Unearned Registration Fees	<u>40,965.00</u>	
TOTAL CURRENT LIABILITIES		\$2,128,787.84

FUND BALANCE

Appropriated Fund Bal-Enterprise Automation Project	\$555,715.16	
Appropriated Fund Bal-Equipment Reserve	56,706.16	
Restricted Fund Balance-Cumm	1,170,642.07	
Restricted Fund Balance-Current	(35,800.00)	
Unappropriated Fund Bal-Current Adj	35,800.00	
Unappropriated Fund Balance-Cummula	3,292,808.02	
Unappropriated Fund Balance-Current	<u>79,639.28</u>	
TOTAL FUND BALANCE		\$5,155,510.69
Add Back Asset Exp from Budget Rept		<u>35,096.81</u>
TOTAL LIABILITIES & FUND BALANCE		<u><u>\$7,319,395.34</u></u>

Multistate Tax Commission
REVENUE SUMMARY
For the Nine Months Ending March 31, 2015

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
REVENUES BY PROGRAM TYPE						
GENERAL OPERATIONS						
MEMBER ASSESSMENTS	\$104,438	\$104,438	\$0	\$939,938	\$939,938	\$0
GEN OPS SUPPORT FEE-AUDIT	16,260	17,080	820	146,340	133,962	(12,378)
GEN OPS SUPPORT FEE-NEXUS	5,446	5,446	0	49,012	49,012	0
INVESTMENT INCOME	10,833	22,574	11,741	97,500	114,204	16,704
CONFERENCE FEES-ANNUAL MEETING	0	0	0	20,000	20,085	85
EQUIPMENT SALES	0	0	0	0	6,760	6,760
MISCELLANEOUS REVENUE	42	0	(42)	375	0	(375)
OTHER REVENUE	0	73,238	73,238	0	73,238	73,238
TOTAL REVENUES - GENERAL OPERATIO	<u>\$137,019</u>	<u>\$222,776</u>	<u>\$85,757</u>	<u>\$1,253,165</u>	<u>\$1,337,199</u>	<u>\$84,034</u>
ADMINISTRATIVE SERVICES						
AUDIT PROGRAM						
AUDIT PROGRAM FEES	<u>357,725</u>	<u>292,516</u>	<u>(65,209)</u>	<u>3,219,522</u>	<u>3,139,523</u>	<u>(79,999)</u>
TOTAL REVENUES - AUDIT	<u>\$357,725</u>	<u>\$292,516</u>	<u>(\$65,209)</u>	<u>\$3,219,522</u>	<u>\$3,139,523</u>	<u>(\$79,999)</u>
NEXUS PROGRAM						
NEXUS PROGRAM FEES	<u>66,493</u>	<u>66,493</u>	<u>0</u>	<u>598,440</u>	<u>598,441</u>	<u>1</u>
TOTAL REVENUES - SPECIAL PROJECTS	<u>\$66,493</u>	<u>\$66,493</u>	<u>\$0</u>	<u>\$598,440</u>	<u>\$598,441</u>	<u>\$1</u>
TRAINING & EDUCATION						
AUDIT SAMPLING SCHOOLS	0	(5,070)	(5,070)	32,200	44,895	12,695
INCOME TAX SCHOOLS	0	(6,145)	(6,145)	36,600	56,900	20,300
NEXUS SCHOOLS	0	0	0	82,800	57,331	(25,469)
TOTAL REVENUES-TRAINING & EDUCATI	<u>\$0</u>	<u>(\$11,215)</u>	<u>(\$11,215)</u>	<u>\$151,600</u>	<u>\$159,126</u>	<u>\$7,526</u>
ARM'S LENGTH SERVICE ADJUSTMENT						
TOTAL REVENUES-ALAS	<u>\$3,182</u>	<u>\$4,832</u>	<u>\$1,650</u>	<u>\$48,702</u>	<u>\$60,984</u>	<u>\$12,282</u>
TOTAL REVENUES	<u>\$564,419</u>	<u>\$575,402</u>	<u>\$10,983</u>	<u>\$5,271,429</u>	<u>\$5,295,273</u>	<u>\$23,844</u>

Multistate Tax Commission
REVENUE SUMMARY
For the Nine Months Ending March 31, 2015

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
REVENUES BY PROGRAM TYPE						
GENERAL OPERATIONS						
MEMBER ASSESSMENTS	\$104,438	\$104,438	\$0	\$939,938	\$939,938	\$0
GEN OPS SUPPORT FEE-AUDIT	16,260	17,080	820	146,340	133,962	(12,378)
GEN OPS SUPPORT FEE-NEXUS	5,446	5,446	0	49,012	49,012	0
INVESTMENT INCOME	10,833	22,574	11,741	97,500	114,204	16,704
CONFERENCE FEES-ANNUAL MEETING	0	0	0	20,000	20,085	85
EQUIPMENT SALES	0	0	0	0	6,760	6,760
MISCELLANEOUS REVENUE	42	0	(42)	375	0	(375)
OTHER REVENUE	0	73,238	73,238	0	73,238	73,238
TOTAL REVENUES - GENERAL OPERATIO	<u>\$137,019</u>	<u>\$222,776</u>	<u>\$85,757</u>	<u>\$1,253,165</u>	<u>\$1,337,199</u>	<u>\$84,034</u>
ADMINISTRATIVE SERVICES						
AUDIT PROGRAM						
AUDIT PROGRAM FEES	357,725	292,516	(65,209)	3,219,522	3,139,523	(79,999)
TOTAL REVENUES - AUDIT	<u>\$357,725</u>	<u>\$292,516</u>	<u>(\$65,209)</u>	<u>\$3,219,522</u>	<u>\$3,139,523</u>	<u>(\$79,999)</u>
NEXUS PROGRAM						
NEXUS PROGRAM FEES	66,493	66,493	0	598,440	598,441	1
TOTAL REVENUES - SPECIAL PROJECTS	<u>\$66,493</u>	<u>\$66,493</u>	<u>\$0</u>	<u>\$598,440</u>	<u>\$598,441</u>	<u>\$1</u>
TRAINING & EDUCATION						
AUDIT SAMPLING SCHOOLS	0	(5,070)	(5,070)	32,200	44,895	12,695
INCOME TAX SCHOOLS	0	(6,145)	(6,145)	36,600	56,900	20,300
NEXUS SCHOOLS	0	0	0	82,800	57,331	(25,469)
TOTAL REVENUES-TRAINING & EDUCATI	<u>\$0</u>	<u>(\$11,215)</u>	<u>(\$11,215)</u>	<u>\$151,600</u>	<u>\$159,126</u>	<u>\$7,526</u>
ARM'S LENGTH SERVICE ADJUSTMENT						
ARM'S LENGTH SERVICE ADJUSTMENT	3,182	4,832	1,650	48,702	60,984	12,282
TOTAL REVENUES-ALAS	<u>\$3,182</u>	<u>\$4,832</u>	<u>\$1,650</u>	<u>\$48,702</u>	<u>\$60,984</u>	<u>\$12,282</u>
TOTAL REVENUES	<u>\$564,419</u>	<u>\$575,402</u>	<u>\$10,983</u>	<u>\$5,271,429</u>	<u>\$5,295,273</u>	<u>\$23,844</u>

Multistate Tax Commission
 EXPENDITURE SUMMARY
 For the Nine Months Ending March 31, 2015

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
EXPENDITURES BY PROGRAM						
GENERAL OPERATIONS	\$145,718	\$165,933	(\$20,215)	\$1,278,913	\$1,325,507	(\$46,594)
ADMINISTRATIVE SERVICES	0	0	0	1	0	1
AUDIT	355,525	340,123	15,402	3,181,024	3,023,634	157,390
ARM'S LENGTH SERVICE ADJUST	3,181	4,832	(1,651)	48,699	60,983	(12,284)
NEXUS PROGRAM	67,887	77,593	(9,706)	610,982	634,241	(23,259)
TRAINING & EDUCATION	1,267	4,724	(3,457)	173,645	171,266	2,379
TOTAL EXPENDITURES	<u>\$573,578</u>	<u>\$593,205</u>	<u>(\$19,627)</u>	<u>\$5,293,264</u>	<u>\$5,215,631</u>	<u>\$77,633</u>
EXPENDITURES BY MAJOR TYPE						
PERSONNEL	\$446,333	\$426,110	\$20,223	\$4,121,912	\$3,881,512	\$240,400
OPERATING EXPENSES	124,953	163,145	(38,192)	1,150,727	1,299,023	(148,296)
FURNITURE & EQUIPMENT	2,292	3,950	(1,658)	20,625	35,097	(14,472)
TOTAL EXPENDITUES	<u>\$573,578</u>	<u>\$593,205</u>	<u>(\$19,627)</u>	<u>\$5,293,264</u>	<u>\$5,215,632</u>	<u>\$77,632</u>

Multistate Tax Commission
EXPENDITURE SUMMARY
For the Nine Months Ending March 31, 2015

	Current Period			Year-to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
EXPENDITURES BY PROGRAM TYPE						
GENERAL OPERATIONS						
PERSONNEL	\$72,289	\$76,071	(\$3,782)	\$650,599	\$662,736	(\$12,137)
OPERATING EXPENSES	50,580	62,631	(12,051)	422,672	443,531	(20,859)
EQUIPMENT	458	0	458	4,125	0	4,125
ADMINISTRATIVE SERVICES	<u>22,391</u>	<u>27,230</u>	<u>(4,839)</u>	<u>201,517</u>	<u>219,240</u>	<u>(17,723)</u>
TOTAL EXPENSES - GENERAL OPERATIO	<u>\$145,718</u>	<u>\$165,932</u>	<u>(\$20,214)</u>	<u>\$1,278,913</u>	<u>\$1,325,507</u>	<u>(\$46,594)</u>
ADMINISTRATIVE SERVICES						
PERSONNEL	\$69,248	\$67,171	\$2,077	\$623,230	\$593,790	\$29,440
OPERATING EXPENSES	19,897	27,895	(7,998)	179,072	224,239	(45,167)
EQUIPMENT	1,125	0	1,125	10,125	10,582	(457)
ADMIN. SERVICES ALLOCATION	<u>(90,270)</u>	<u>(95,066)</u>	<u>4,796</u>	<u>(812,426)</u>	<u>(828,611)</u>	<u>16,185</u>
TOTAL EXPS - ADMIN. SERVICES	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$1</u>	<u>\$0</u>	<u>\$1</u>
AUDIT						
PERSONNEL	\$265,238	\$243,635	\$21,603	\$2,387,138	\$2,183,881	\$203,257
OPERATING EXPENSES	32,762	37,423	(4,661)	276,162	319,183	(43,021)
EQUIPMENT	417	3,950	(3,533)	3,750	24,515	(20,765)
ADMIN. SERVICES ALLOCATION	<u>57,108</u>	<u>55,115</u>	<u>1,993</u>	<u>513,974</u>	<u>496,055</u>	<u>17,919</u>
TOTAL EXPS - AUDIT	<u>\$355,525</u>	<u>\$340,123</u>	<u>\$15,402</u>	<u>\$3,181,024</u>	<u>\$3,023,634</u>	<u>\$157,390</u>
NEXUS PROGRAM						
PERSONNEL	\$39,559	\$39,232	\$327	\$356,027	\$349,075	\$6,952
OPERATING EXPENSES	17,349	25,629	(8,280)	156,144	180,262	(24,118)
EQUIPMENT	208	0	208	1,875	0	1,875
ADMIN. SERVICES ALLOCATION	<u>10,771</u>	<u>12,732</u>	<u>(1,961)</u>	<u>96,936</u>	<u>104,904</u>	<u>(7,968)</u>
TOTAL DIRECT EXPS - NEXUS PROGRAM	<u>\$67,887</u>	<u>\$77,593</u>	<u>(\$9,706)</u>	<u>\$610,982</u>	<u>\$634,241</u>	<u>(\$23,259)</u>
TRAINING & EDUCATION						
PERSONNEL	\$0	\$0	\$0	\$104,918	\$92,029	\$12,889
OPERATING EXPENSES	1,183	4,724	(3,541)	67,977	79,237	(11,260)
EQUIPMENT	83	0	83	750	0	750
TOTAL EXPS - TRAINING & EDUCATION	<u>\$1,266</u>	<u>\$4,724</u>	<u>(\$3,458)</u>	<u>\$173,645</u>	<u>\$171,266</u>	<u>\$2,379</u>
SPECIAL PROJECTS (ALAS)						
OPERATING EXPENSES	3,181	4,843	(1,662)	48,699	52,570	(3,871)
ADMIN. SERVICES ALLOCATION	<u>0</u>	<u>(11)</u>	<u>11</u>	<u>0</u>	<u>8,413</u>	<u>(8,413)</u>
TOTAL SPECIAL PROJECTS (ALAS)	<u>\$3,181</u>	<u>\$4,832</u>	<u>(\$1,651)</u>	<u>\$48,699</u>	<u>\$60,983</u>	<u>(\$12,284)</u>
TOTAL EXPENDITURES	<u>\$573,577</u>	<u>\$593,204</u>	<u>(\$19,627)</u>	<u>\$5,293,264</u>	<u>\$5,215,631</u>	<u>\$77,633</u>

**MULTISTATE TAX COMMISSION
VARIANCES IN FEE REVENUE FOR FY 2015**

Description	Fees For the Fiscal Year (12 months) ending June 30, 2015			Variance per month	Number of months revenue recognized in MARCH, 2015 YTD Financial Report	Computed Variance: Favorable or (Unfavorable)
	As Budgeted	Final/Actual	Variance			
Membership Fee						\$0
General Operations Support Fee - Audit						
Illinois	40,650	0	(40,650)	(3,388)	9	(\$30,488)
Iowa (entered Audit Program during FY)	0	10,244	10,244	1,463	4	\$5,854
Pennsylvania (entered Audit Program during FY)	0	10,244	10,244	1,280	5	\$6,402
Rhode Island (entered Audit Program during FY)	0	10,244	10,244	1,463	4	\$5,854
Total	40,650	30,731				(\$12,378)
Audit Program Fees (Net of General Operations Support Fee)						
Illinois	203,250	0	(203,250)	(16,938)	9	(\$152,438)
Iowa (entered Audit Program during FY)	0	40,975	40,975	5,854	4	\$23,414
Pennsylvania (entered Audit Program during FY)	0	40,975	40,975	5,122	5	\$25,610
Rhode Island (entered Audit Program during FY)	0	40,975	40,975	5,854	4	\$23,414
Total	203,250	122,926				(\$79,999)
General Operations Support Fee -Nexus						
Total	0	0	0	0		\$0
Nexus Program Fees (Net of General Operations Support Fee)						
Total	0	0	0	0		\$0

NOTES ON THE ABOVE:

Illinois - Was budgeted to participate in the Audit Program, but did not.
Iowa, Pennsylvania, Rhode Island - Entered the Audit Program during the current fiscal year.
-----Compact and Sovereignty members do not pay the 20% General Operations Support fee-----