



444 North Capitol St., NW
Suite 425
Washington, DC 20001-1538
Telephone: 202.650.0300

www.mtc.gov

Minutes
Nexus Committee Meeting (Open Session)
November 15, 2017
Hotel Monteleone, 214 Royal Street, New Orleans, LA

List attendees:

Steven Alvarez	GA*
Walter Anger	AR
Dan Armer	NM
Brandea Averett	LA
Tripp Baltz	Bloomberg BNA
Karolyn Bishop	WA
Bradley Blanchard	LA
Krystal Bolton	LA
Gil Brewer	WA
Lindsay Buerkle	MTC
Joan Cagle	TN*
Pat Calore	MI*
Michael Christensen	UT
Lennie Collins	NC
Wendy Conlin	MN*
Holly Coon	AL
Richard Cram	MTC
Lila Disque	MTC
Wallace Eddleman	MD
Michael Fatale	MA
Cathy Felix	MTC
Antonio Ferachi	LA
Bruce Fort	MTC
John Frasier	NK
Keith Getschel	MTC
Felicia Gillis	AZ*
Layne Hadlock	ID
Frank Hales	UT

David Hansen	LA
Aaishah Hashmi	DC
Carla Haugen	AR
Jennifer Hays	KY Legislative Research
Helen Hecht	MTC
Nathan Hoepfner	KS
Phillip Horwitz	CO
Kayla Jeffers/Kueckelhan	MO*
Harold Jennings	MTC
Rusty Johnson	TX*
Hal Jones	TN
Bryan Kelly	WA
Samwel Khakame	CO*
Jayne Kulberg	WI*
Cindy LaBarge	MN*
Katie Lolley	OR
James Maisto	CT
Andrew Maschas	MD
Leslie Michaud	AL
Luke Morris	LA
Deanna Munds-Smith	AR
Denny Mwangi	GA*
Barbara O'Donnell	FL*
Matt Peyerl	ND
Ryan Prete	Bloomberg BNA
Ken Roberts	ID
Nuranda Scroggins	LA
Tom Shaner	ID
Diane Simon-Queen	MTC*
Jeff Silver	MTC
Phil Skinner	ID
Veronica Smith	MS*
Scott Spilinek	NE*
Kim Stewart	KS*
Marshall Stranburg	MTC
Amy Thomas	LA
Randy Tilley	ID
Audrey Tyndall-Hoyle	NJ*
Christy Vandevender	AL

Dee Wald ND
Steve Wynn ID
Steve Yang MTC
*participation by telephone

Chair Christy Vandevender, Alabama, brought the meeting to order at 1:06 pm CST, introductions of attendees were made, and public comment was invited. No public comment was made.

Randy Tilley, Idaho, moved for approval of the minutes of the July 31, 2017 open session meeting of the Nexus Committee, and the motion passed unanimously. Randy Tilley also moved for approval of the minutes of the October 11, 2017 emergency open session meeting of the Nexus Committee conducted by teleconference, and the motion passed unanimously.

Richard Cram, Director of the National Nexus Program, presented the FY 2018-to-date Nexus Program Director's Report and Update on Recent Nexus Law Developments since July 31, 2017.

Nexus Director's Report on status of online marketplace seller voluntary disclosure initiative and possible discussion of initiative

Richard Cram presented a verbal report: 852 online marketplace sellers have submitted applications under the initiative, as of the application deadline: November 1, 2017. Of those, 205 online marketplace sellers reported in their applications total back tax liability for the prior 4 years in excess of \$100,000. Within that group, 29 online marketplace sellers reported such back tax liability in excess of \$1 million, and 6 of those reported such back tax liability in excess of \$2 million. The Nexus Program has added additional temporary staffing to assist permanent staff members Diane Simon-Queen and Michelle Lewis in processing the large volume of applications: Thomas Emberger, James Lee, and Nianci Lyu. Also, Renee Lee is assisting with processing. Richard Cram stated that statistical analysis of the results will be provided after the applications have been completed processed over the coming months.

Richard Cram stated that he had received inquiries from several applicants asking about whether they could register with a state to start collecting sales/use tax after they had applied but before the state had signed the agreement. Richard Cram asked if any of the states would have concerns with that. Jim Maisto, Connecticut, stated that

Connecticut would be OK with that if he was made aware of the registration application when filed and that the applicant had applied under the initiative.

Ryan Prete, Bloomberg BNA reporter, asked if the Nexus Committee would consider conducting another similar initiative in the future. Ken Roberts, Idaho, also mentioned this. Richard Cram responded that his immediate concern was getting the applications from the current initiative timely processed and the results evaluated before that question was considered.

New Business

No new business was brought before the Committee.

Closed Session

The committee entered closed session to discuss matters protected from disclosure.

Open Session

The Committee returned to open session, had nothing to report, and adjourned.